

2

MBA Team

# Wedding Case Analysis

Operations Management  
April 25, 2012

Hostetler | Lewis | Panutsos | Zhao | Yang





## **Introduction & Agenda**

**1.  
Synopsis &  
Problem ID**

**2.  
Industry  
Analysis**

**3.  
Analytical  
Methods**

**4.  
Proposed  
Alternatives**

**5.  
Analysis &  
Findings**

**6.  
Suggested  
Action**



## **Introduction & Agenda**

**1.  
Synopsis &  
Problem ID**

**2.  
Industry  
Analysis**

**3.  
Analytical  
Methods**

**4.  
Proposed  
Alternatives**

**5.  
Analysis &  
Findings**

**6.  
Suggested  
Action**

**1.**

**Synopsis &  
Problem Statement**

## ***Introductory Facts & Assumptions***

**Mary Jackson & Larry Adams**

**Engaged on March 31**

**Wedding slated for April 22**

**Cherry Blossoms needed in Photos**

**50 guests will be invited [assumption]**

**Takes place in Washington, D.C. [assumption]**

**21 days planning time until rehearsal dinner**



**1.**

**Synopsis &  
Problem Statement**

## ***Bride's Wedding Demands***

**Ceremony on April 22**

**Custom Printed Invitations**

**Church Wedding**

**Catered reception [Hall]**

**Wear mother's wedding dress**

**Jane Summers as MoH [Peace Corps]**

**Hand-made bridesmaid dresses [Mrs. Watson]**



**1.**

## **Synopsis & Problem Statement**

# ***Identification of Problem***

**Mary and Larry want to have a wedding in 21 days, which is a very short planning period for such an event.**

**The case provides expected completion times for the tasks involved, as well as potential options to crash some of those times [additional costs]**



1.

## Synopsis & Problem Statement

# ***Scope of Problem & Statement***

Team 2's Hybrid Role: **Expediter | Wedding Planner**

Problem Statement:

**Develop the best strategy for successfully executing the Adams' wedding.**

Subsidiary Issue: Trade-offs

- Cost vs. Probability of Success
- Room for Unforeseen Issues





## Introduction & Agenda

**1.  
Synopsis &  
Problem ID**

**2.  
Industry  
Analysis**

**3.  
Analytical  
Methods**

**4.  
Proposed  
Alternatives**

**5.  
Analysis &  
Findings**

**6.  
Suggested  
Action**



# 2.

## Industry Analysis

### Comparisons by Price & Size

<b>Budget:</b>	\$1,200	\$10,000	\$35,000	\$11,800	\$10,000,000	\$4,000
<b>Guests:</b>	50	250	100	50	450	250
<b>Standard:</b>	Mary's Sis	Survey	Survey	Small, Ave	State of Art	Survey
<b>Reception:</b>	\$682	\$5,683	\$19,892	\$6,706	\$5,683,330	\$2,273
<b>Attire:</b>	\$172	\$1,433	\$5,017	\$1,691	\$1,433,330	\$573
<b>Ceremony:</b>	\$24	\$200	\$700	\$236	\$200,000	\$80
<b>Décor:</b>	\$100	\$833	\$2,917	\$983	\$833,340	\$333
<b>Music:</b>	\$84	\$700	\$2,450	\$826	\$700,000	\$280
<b>Photos:</b>	\$72	\$600	\$2,100	\$708	\$600,000	\$240
<b>Stationary:</b>	\$30	\$250	\$875	\$295	\$250,000	\$100
<b>Transport:</b>	\$6	\$50	\$175	\$59	\$50,000	\$20
<b>Gifts:</b>	\$30	\$250	\$875	\$295	\$250,000	\$100
<b>Per Guest:</b>	<b>\$24</b>	<b>\$40</b>	<b>\$350</b>	<b>\$236</b>	<b>\$22,222</b>	<b>\$16</b>

# 2.

## Industry Analysis

# 30 Day Wedding Planning Guide

	30 Day Planning Guide	Wedding Case: Pre-Crash
Day 1		Reserve Church & Hall
Day 3	Select and Secure Location, Mail Invites	Choose Dress Pattern & Material
Day 4		Finalize Guest List, Order Invites & Dress
Day 8	Select Officiant & Get Paperwork Filed	Select Invitation Style, Order Invites
Day 10	Choose Wedding Party & Dress Style	
Day 11	Purchase Bridal Gown (Off the rack)	Sew Dresses (15 days too late)
Day 13	Arrange Reception Dinner, Order Cake	Arrange Reception Dinner
Day 16		Address Invites
Day 18		Decorate Church, Choose Cake & Décor
Day 20	Purchase Flowers	Mail Invites (16 days too late)
Day 23	Purchase Favors & Décor	<b>Rehearsal Dinner</b>
Day 29	<b>Rehearsal Dinner</b>	

# 2.

## Industry Analysis

# Industry Standards

	The Knot Suggested Times	Wedding Case Time Schedule
<b>Church &amp; Hall</b>	9-11 mos. in adv.	17 days notice [10C], 3 days to decorate
<b>Catering</b>	9-11 mos. in adv. 1-2 weeks for final headcount	11 days notice 2 days to choose cake
<b>Dresses</b>	Buy 6-8 mos. in adv. 3 Fittings at 6 wks, 4 wks, & 2 wks	3 days for pattern, 8 days for mat'l [5C] 11 days to sew [6C], 2 days for fitting 2 days to clean & press [1C]
<b>Guest List &amp; Invitations</b>	Final guest list 9-11 mos. in adv. Order invitations 6-8 mos. in adv. Address invites 4-5 mos. in adv. Send invites 3 mos. in adv.	4 days to get guest list together 3 days to choose invitations Order 12 days in advance [5C] 4 days to address [2C] 1 day to mail, Send 10 days in adv.



## Introduction & Agenda

**1.  
Synopsis &  
Problem ID**

**2.  
Industry  
Analysis**

**3.  
Analytical  
Methods**

**4.  
Proposed  
Alternatives**

**5.  
Analysis &  
Findings**

**6.  
Suggested  
Action**

# 3.

## Analytical Methods

# Analytical Method: Gantt Charts

Original Timeline | No Addl Investment | \$0.00

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	R	W			
Reserve Hall & Church																	Décor			X	X			
Jane Arrives																					X	X		
Call Caterer			Give Notice to Caterer																				X	X
Pattern			Receive Material							Sew Dresses														
Guest List				Pick			Order Invites													Address				
Shop																				X	X			

### Failed Paths:

- Dress & Invitations
- Possibly Church/Hall



# 3.

## Analytical Methods

# Analytical Method: Gantt Charts

Altered Timeline | Maximum Investment | \$1540.00

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	R	W		
Reserve Hall & Church										Décor											X	X	
Jane Arrives																				X	X		
Call Caterer			Give Notice to Caterer																		X	X	
Pattern			Get Material				Sew Dresses					Fit/Press								X	X		
Guest List				Pick		Order Invites				Label		Mail											
Shop																				X	X		

### Failed Paths:

- Invitations



# 3.

## Analytical Methods

# Analytical Method: Gantt Charts

Altered Timeline | Minimum Investment | \$910.00

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	R	W	
Reserve Hall & Church																	Décor			X	X	
Jane Arrives																					X	X
Call Caterer			Give Notice to Caterer																		X	X
Pattern			Get Material				Sew Dresses					Fit/Press								X	X	
Guest List				Pick		Order Invites			Label		Mail											
Shop																				X	X	

### Failed Paths:

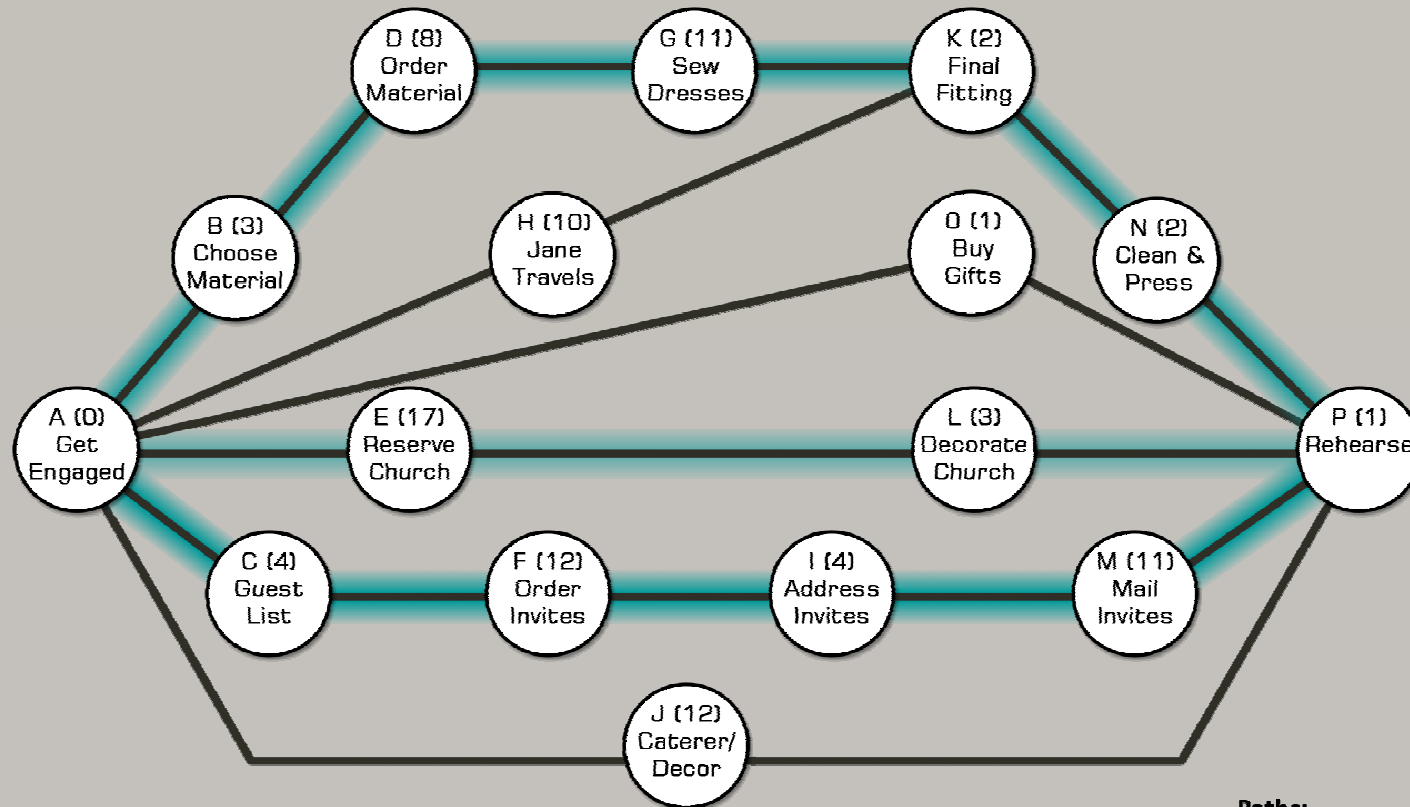
- Invitations [less overall slack]



# 3.

## Analytical Methods

# Analytical Method: Crash Analysis



**Critical Path Key:**

**Days Until Rehearsal: 21**

**Critical Paths to Reduce:** ACFIMP [Invitations] | Longest Path

ABDGKNP [Dresses] | 2nd Critical Path to Meet Deadline

**Subsidiary Path to Reduce:** AELP [Reception/Church]

**Paths:**

1. ABDGKNP: 26

2. AHKNP: 14

3. AELP: 21

4. ACFIMP: 31

5. AJP: 12



# 3.

## Analytical Methods

# Analytical Method: Crash Analysis

Task	Activity	Pred.	NT	CT	CC	CC/ Day	NT-CT
A	Get Engaged		0				0
B	Choose Mat'l		3				3
C	Guest List		4				4
D	Order Mat'l	B	8	5	\$25	\$8.33	3
E	Reservations		18	10	\$100	\$12.50	8
F	Order Invites	C	12	5	\$35	\$5.00	7
G	Sew Dresses	D	11	6	\$120	\$24.00	5
H	Jane Travels		10	2	\$500	N/a	8
I	Address Invites	F	4	2	\$25	\$12.50	2
J	Caterer & Décor		12				12
K	Final Fitting	H, G	2				2
L	Decorate	E	3				3
M	Mail Invites	I	11	9	\$200	\$100.00	2
N	Clean & Press	K	2	1	\$30	\$30.00	1

- Path ACFIM
- Path ABDGKN



## **Introduction & Agenda**

**1.  
Synopsis &  
Problem ID**

**2.  
Industry  
Analysis**

**3.  
Analytical  
Methods**

**4.  
Proposed  
Alternatives**

**5.  
Analysis &  
Findings**

**6.  
Suggested  
Action**

4.

## Proposed Alternatives

# *Proposed Alternatives*

## 3 Solution Strategies

- Minimum Investment
- Balanced Cost Savings & Risk
- Maximum Probability of Success



Analytical models built for each option



## **Introduction & Agenda**

**1.  
Synopsis &  
Problem ID**

**2.  
Industry  
Analysis**

**3.  
Analytical  
Methods**

**4.  
Proposed  
Alternatives**

**5.  
Analysis &  
Findings**

**6.  
Suggested  
Action**

# 5.

## Analysis & Findings

Act:	Status:	a	m	b	ET	Var	CC
A		0	0	0	0.000	0.000	
B		2	3	4	3.000	0.111	
C		2	4	5	3.833	0.250	
<b>D</b>	<b>Crashed</b>	<b>4</b>	<b>5</b>	<b>8</b>	<b>5.333</b>	<b>0.444</b>	<b>\$25.00</b>
E		10	17	19	16.167	2.250	
<b>F</b>	<b>Crashed</b>	<b>4</b>	<b>5</b>	<b>7</b>	<b>5.167</b>	<b>0.250</b>	<b>\$35.00</b>
G		10	11	13	11.167	0.250	
H		2	10	13	9.167	3.361	
<b>I</b>	<b>Crashed</b>	<b>1</b>	<b>2</b>	<b>4</b>	<b>2.167</b>	<b>0.250</b>	<b>\$50.00</b>
J		10	12	15	12.167	0.694	
K		1	2	4	2.167	0.250	
L		2	3	4	3.000	0.111	
<b>M</b>	<b>Crashed</b>	<b>8</b>	<b>9</b>	<b>11</b>	<b>9.167</b>	<b>0.250</b>	<b>\$200.00</b>
N		1	1	2	1.167	0.028	
<b>Total CC</b>							<b>\$310.00</b>

# Option 1: Minimum Investment



Critical Path:	Probability
ABDGKNP [Dress]	1.1%
<b>ACFIMP [Invites]</b>	<b>74.9%</b>
AELP [Church]	78.2%

# 5.

## Analysis & Findings

# Option 2: Balanced Cost & Savings

Act:	Status:	a	m	b	ET	Var	CC
A		0	0	0	0.000	0.000	
B		2	3	4	3.000	0.111	
C		2	4	5	3.833	0.250	
<b>D</b>	<b>Crashed</b>	<b>4</b>	<b>5</b>	<b>8</b>	<b>5.333</b>	<b>0.444</b>	<b>\$25.00</b>
E		10	17	19	16.167	2.250	
<b>F</b>	<b>Crashed</b>	<b>4</b>	<b>5</b>	<b>7</b>	<b>5.167</b>	<b>0.250</b>	<b>\$35.00</b>
<b>G</b>	<b>Crashed</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>6.000</b>	<b>0.111</b>	<b>\$600.00</b>
H		2	10	13	9.167	3.361	
<b>I</b>	<b>Crashed</b>	<b>1</b>	<b>2</b>	<b>4</b>	<b>2.167</b>	<b>0.250</b>	<b>\$50.00</b>
J		10	12	15	12.167	0.694	
K		1	2	4	2.167	0.250	
L		2	3	4	3.000	0.111	
<b>M</b>	<b>Crashed</b>	<b>8</b>	<b>9</b>	<b>11</b>	<b>9.167</b>	<b>0.250</b>	<b>\$200.00</b>
N		1	2	3	2.000	0.111	
<b>Total CC</b>							<b>\$910.00</b>



Critical Path:	Probability
ABDGKNP [Dress]	99.3%
<b>ACFIMP [Invites]</b>	<b>74.9%</b>
AELP [Church]	78.2%

# 5.

## Analysis & Findings

Act:	Status:	a	m	b	ET	Var	CC
A		0	0	0	0.000	0.000	
B		2	3	4	3.000	0.111	
C		2	4	5	3.833	0.250	
D	Crashed	4	5	8	5.333	0.444	\$25.00
E	Crashed	7	10	17	10.667	2.778	\$100.00
F	Crashed	4	5	7	5.167	0.250	\$35.00
G	Crashed	5	6	7	6.000	0.111	\$600.00
H	Crashed	2	2	10	3.333	1.778	\$500.00
I	Crashed	1	2	4	2.167	0.250	\$50.00
J		10	12	15	12.167	0.694	
K		1	2	4	2.167	0.250	
L		2	3	4	3.000	0.111	
M	Crashed	8	9	11	9.167	0.250	\$200.00
N	Crashed	1	1	2	1.167	0.028	\$30.00
<b>Total CC</b>							<b>\$1,540.00</b>

## Option 3: Max Safety Slack



Critical Path:	Probability
ABDGKNP [Dress]	99.9%
ACFIMP [Invites]	74.9%
AELP [Church]	99.4%



## Introduction & Agenda

**1.  
Synopsis &  
Problem ID**

**2.  
Industry  
Analysis**

**3.  
Analytical  
Methods**

**4.  
Proposed  
Alternatives**

**5.  
Analysis &  
Findings**

**6.  
Suggested  
Action**



6.

## Suggestion & Contingency

# Suggestion for Mary

## Recommendation Option 2: Balance Cost & Success

- |                         |           |       |
|-------------------------|-----------|-------|
| • Crash Invitation Path | [ACFIMP]  | 99.3% |
| • Crash Dress Path      | [ABDGKNP] | 74.9% |

**Additional Cost: \$910.00**

- Order Material: \$25.00
- Order Invites: \$35.00
- Mail Invites: \$200.00
- Sew Dresses: \$600.00
- Address Invites: \$50.00



**6.**

**Suggestion  
& Contingency**

## ***Project Significance***

**Project Management Skills**

**Cost/Benefit Analysis**

**Decision-Making Skills**

**Supply Chain Management**

**Critical Thinking**



6.

**Suggestion  
& Contingency**

***Thank you for your Attention!***



**Any Questions?**